

- What is AI?
- Opportunities and Risks
- Insurance AI in Action
- How AI can Positively impact ESG and Profitability
- How to get started





How to Maximise on this Session

- Commit
- Participate
- I Know



Marketing



43,883,319

#DataMillionaire

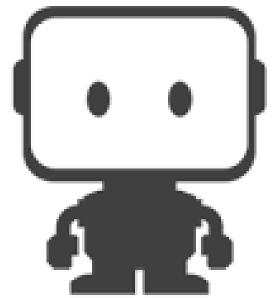
Leslie Lee Fook







Data Robot 2017



DataRobot

Data Science Training

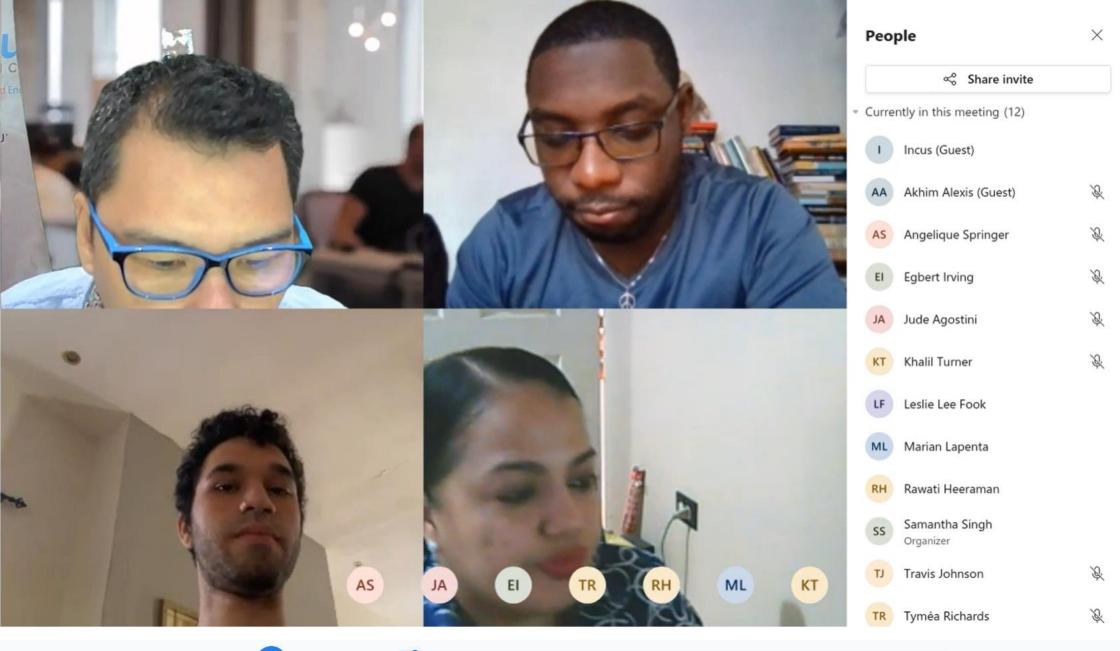




Financial Sector Development













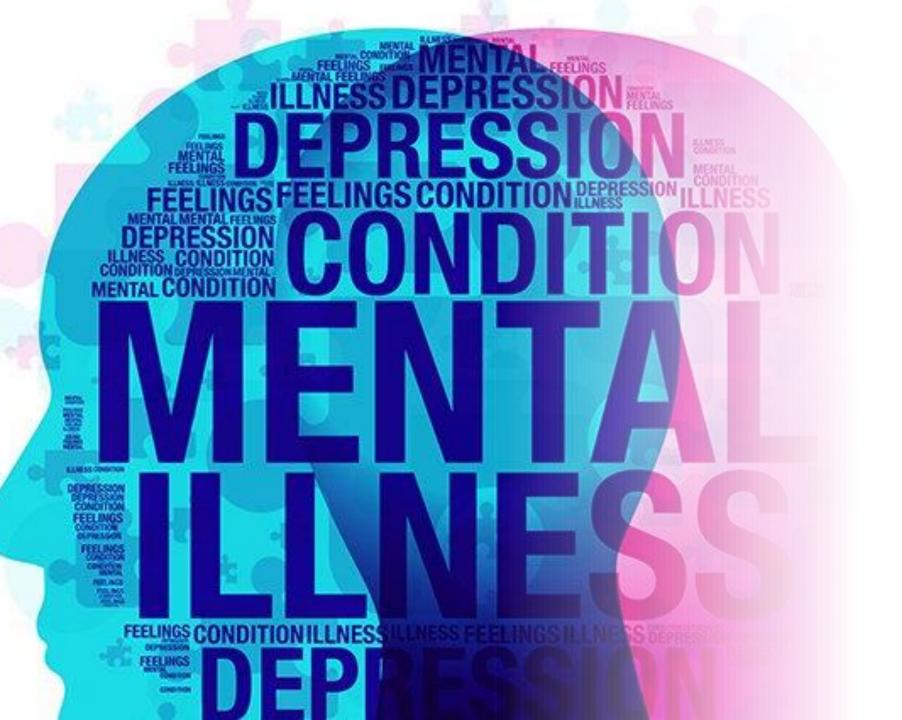






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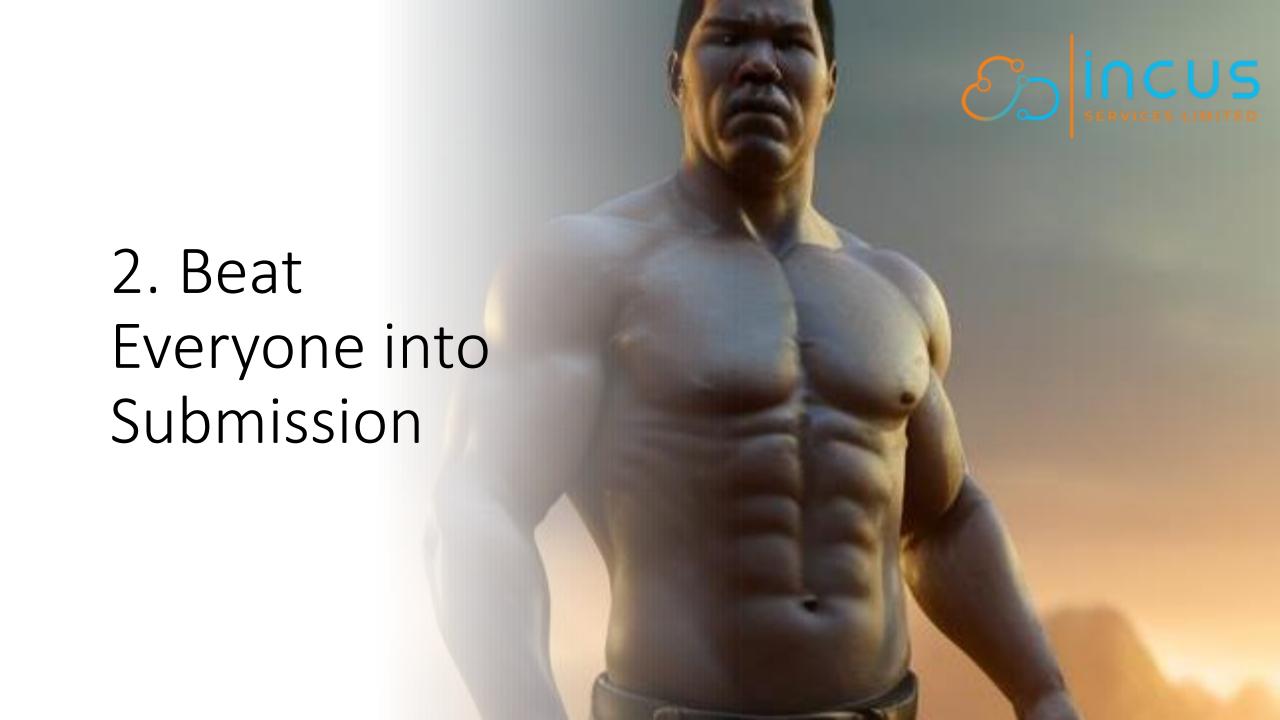


I Had Three Choices





1. Get Rid of Everyone

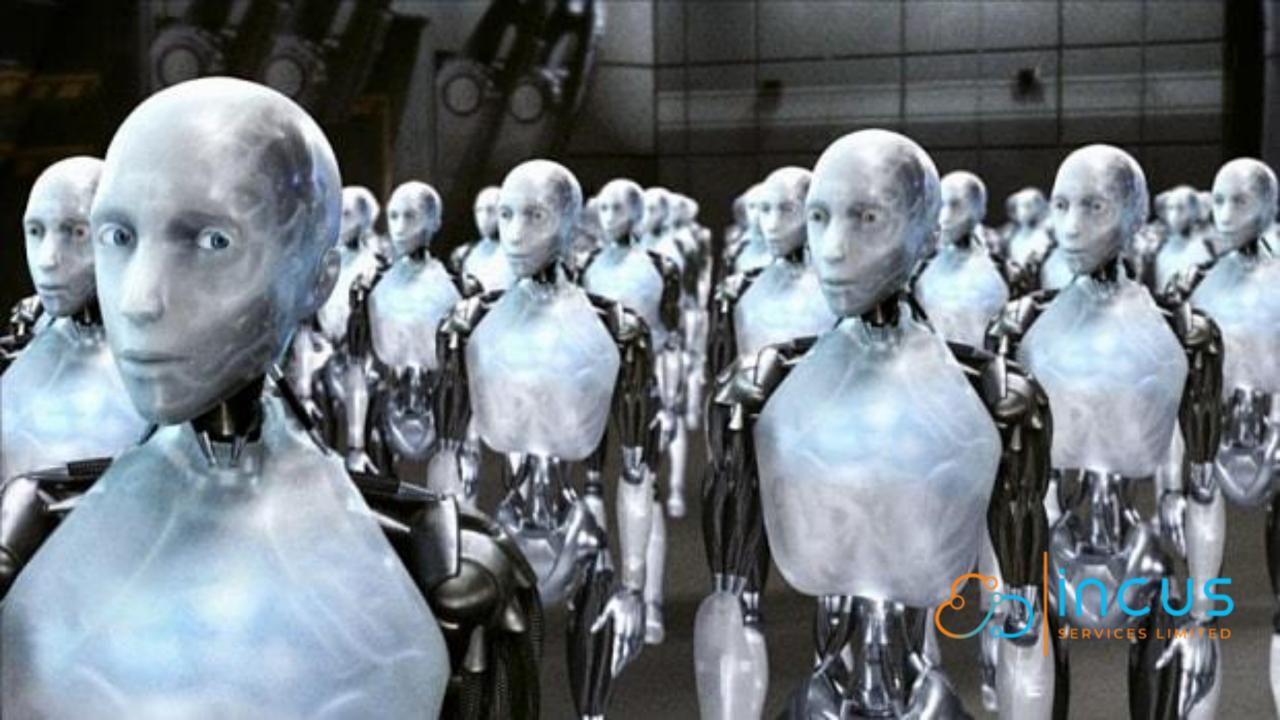






Autonomous Process





What is Al?





Do you use AI?

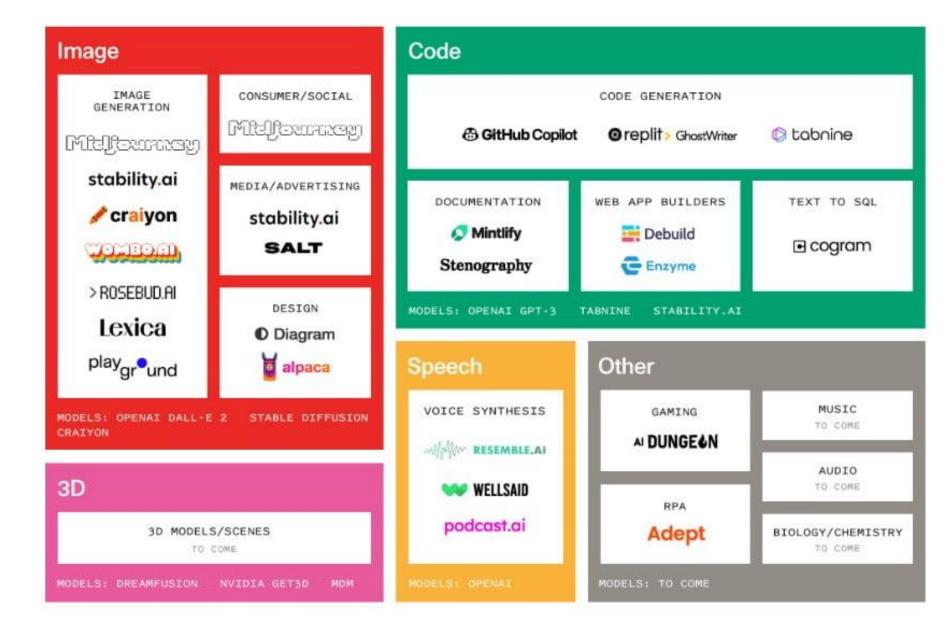


Discriminative Al YouTube News Demand forecast Uber Temporal prediction Bank Uber maly Detection Fraud SPAM filter: Classificat. Email Detection Google news Smart Reply: NLP Domain /Work nsfer Google Maps Recommen. ranslation Parcel ression Siri/GA Delivery Speech Recognition SWIGGY | 1 13 Face Detection Portrait Mode Googling BERT Swiggy Recommendation engine Criver, consumer, Restaurant

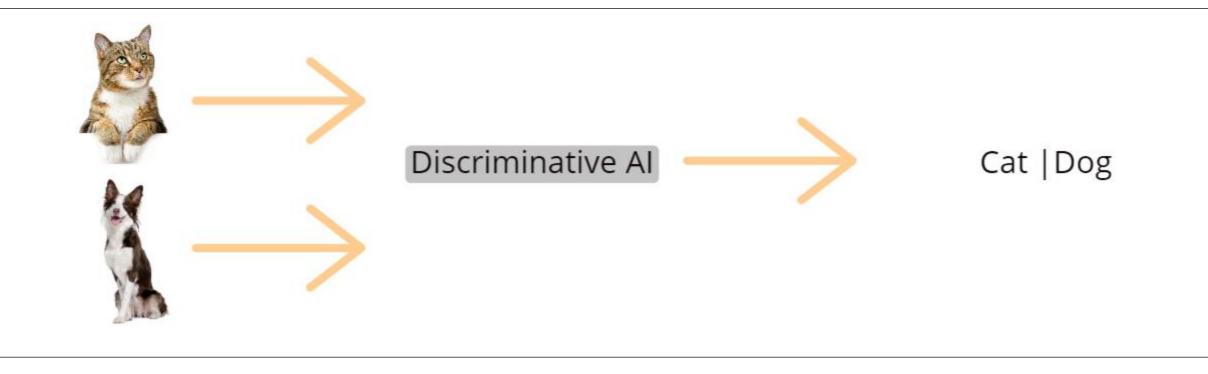


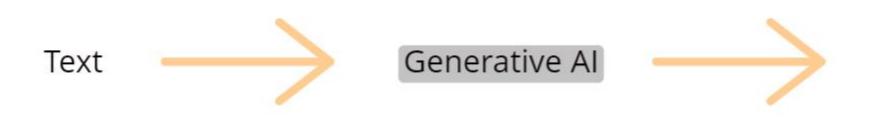
ChatGPT

Discriminative Al

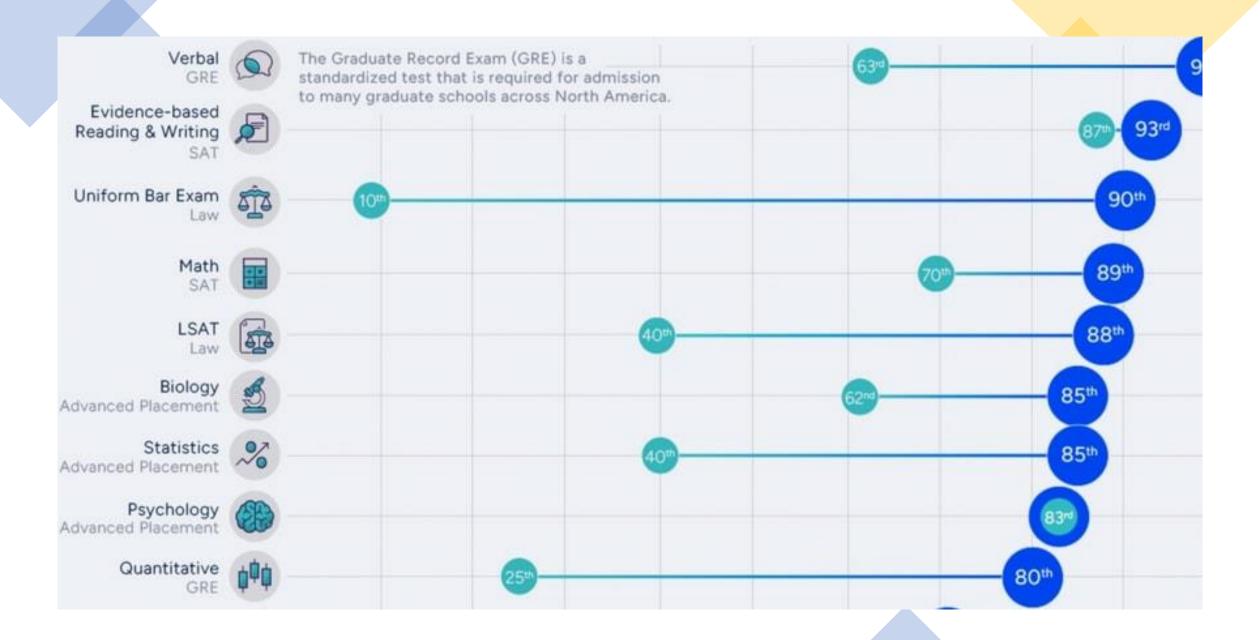


How are they Different?

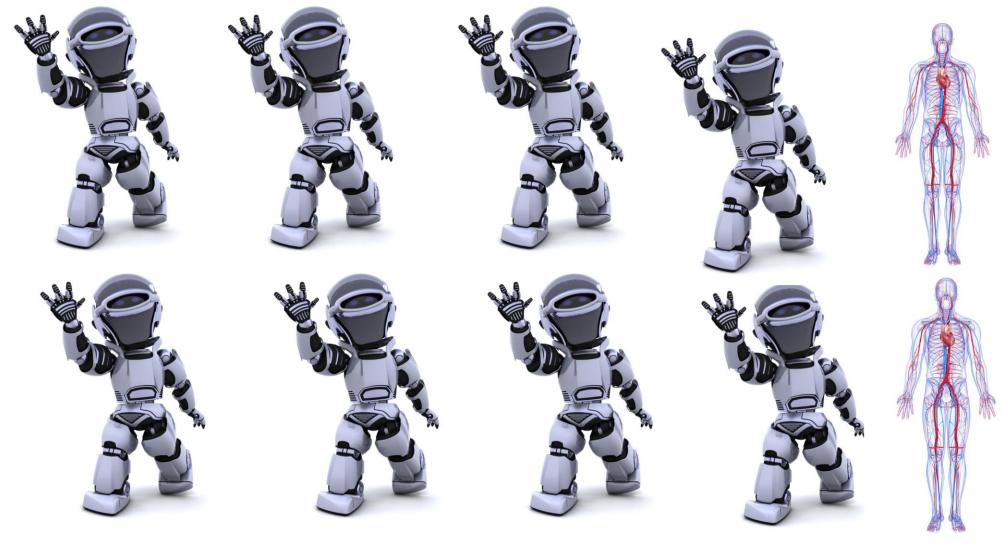






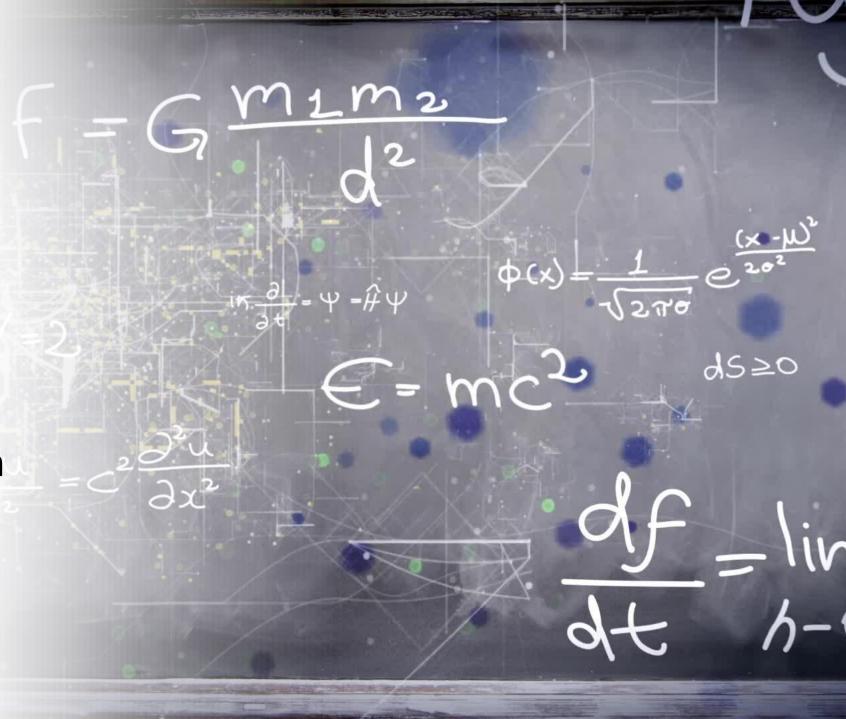


Workforce of the Future



Shortcomings

- Generic
- Bias
- Lack of current context
- Not great at math
- Blackbox
- Customisation
- Hallucination



Risks

Derisking

Data Management

Security and Reliability

Ethic\Regulation

Human Capital

Immediate Opportunities for Insurance

UNMATCHED EFFICIENCY

ELIMINATING PAPER WASTE

SUPERIOR DECISION-MAKING

CUSTOMER & EMPLOYEE SATISFACTION

Insurance AI in Action







SALES



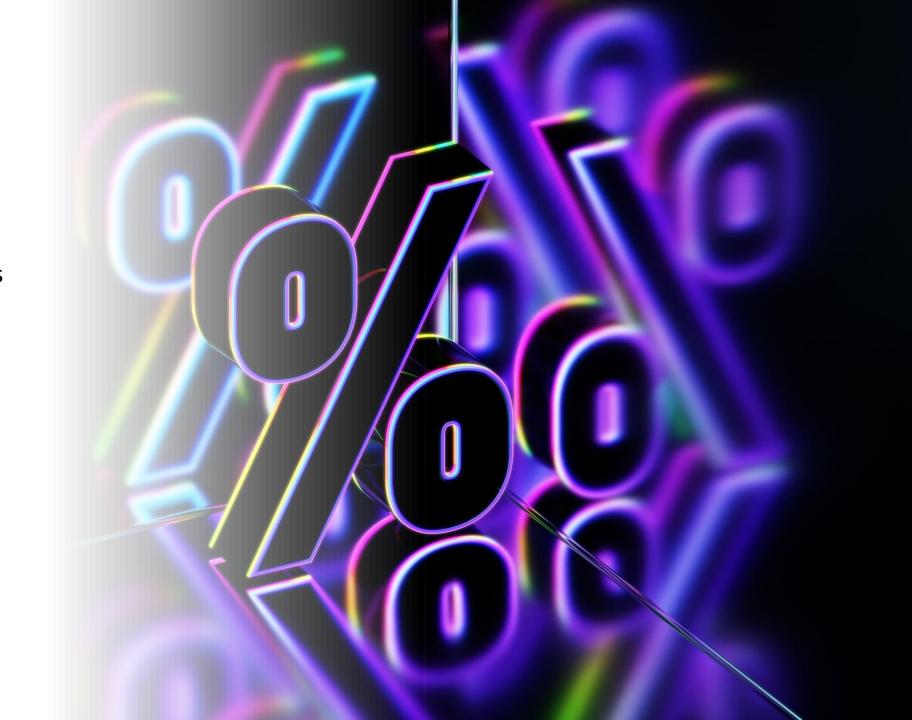
CLAIMS

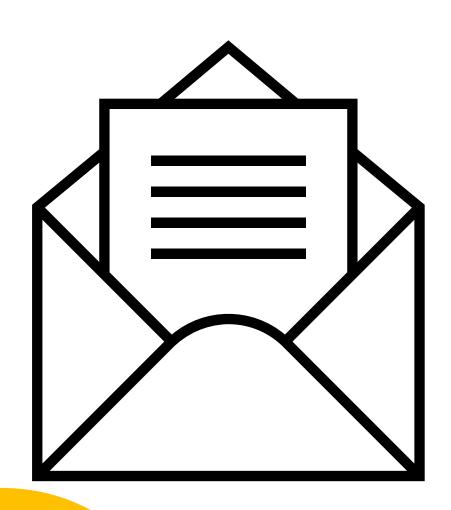


CUSTOMER SERVICE

Marketing

• Go to market Process





Marketing Email



Email

- 120 emails a day
- Respond to 40%
- 2.6 hours every day

What if we could cut it in half?



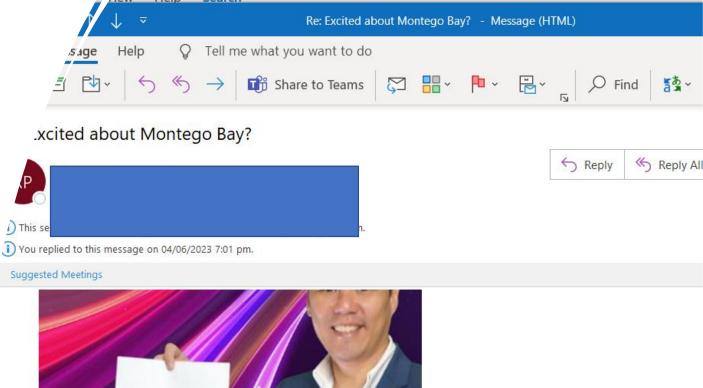
"It's a significant step away from family connection." Teens who have frequent family dinners have lower rates of drug and alcohol use compared with those who share fewer family meals, several pivotal studies have found. The kids also have fewer symptoms of anxiety and depression and are less likely to attempt suicide. 8 Oct 2022



Wall Street Journal

https://www.wsj.com > articles > family-dinners-are-key-t...

Sales





Hi Robert,

'm sure you're looking forward to the IAC conference in Montego Bay. I'm excited to be a speaker on Artificial Intell

... LL____













Caution: This is an

152 Hyper Personalized Emails Leslie Lee Fook

Excited about Montego Bay?

Caution: This is an

Sat 03/06

Leslie Lee Fook

Excited about Montego Bay?

Caution: This is an

Sat 03/06

Leslie Lee Fook

Excited about Montego Bay?

Caution: This is an

Sat 03/06

Leslie Lee Fook

Dear Anne,

Hallucinations

As a fellow caribbean woman, I wanted to take a moment to reach out and introduce myself. I am Leslie, a speaker on Artificial Intelligence for the upcoming IAC conference in Montego Bay and I am helping insurance companies in the Caribbean stay ahead of the curve.

I was so pleased to hear that you are a delegate for the conference and am looking forward to meeting you in Montego Bay. I understand that your current role as Saxon.ky Customer Service at Saxon must be very rewarding.

I am excited to share with you my panel on Artificial Intelligence at the IAC conference and hope to see you there. I have prepared an intelligent AI

Hi Aimee,

I hope you are doing well! I'm Leslie, a speaker at the upcoming IAC conference in Montego Bay and I understand you'll be joining us as a delegate. As a fellow Canadian, I'm especially excited to meet you and learn more about the work you do at Sickkids Toronto.

Dear Grace,

As a fellow Jamaican, I am very excited to meet you at the IAC in Montego Bay! I have been following your work at the Grace Kennedy Financial Group and am impressed by your impressive credentials as a Chartered Insurer and LLB.

Hi Joerg,

I hope you are doing well. I noticed you are a delegate at the upcoming IAC conference in Montego Bay, representing focused on helping companies like yours stay ahead of the curve with Artificial Intelligence.

As a fellow German, I know how important it is to stay ahead of the game and maintain a competitive edge. That's v looking forward to presenting my panel on AI.

Perfect!

Hi Tim,

I'm Leslie and I'm excited to be speaking at the IAC conference in Montego Bay. I'm really looking forward to meeting you and the Summit Insurance Co. Ltd. team.

As a fellow Caribbean based professional, 'm sure you understand the ever-changing nature of the insurance industry and the need to stay a head of the curve.

I wanted to let you know about a new AI chatbot I've prepared to illustrate some of the potential quick wins for your organization. As a customer service professional, I'm sure you have a unique perspective on what your customers need and would love to hear your feedback. You can check it out here:

Hi Peter,

I hope you're looking forward to attending the IAC conference in Montego Bay. I wanted to reach out to you because I'm a speaker on Artificial Intelligence and I understand that you're from Canada with One Team Health.

I'm excited to have the chance to connect in person and discuss the amazing opportunities that AI can bring to businesses, such as the one you work for. I've prepared a special AI chatbot for your company to illustrate what some quick wins are. I'd be interested to hear your advice on if it might be a good fit rganization.

....

Hello Yogindra,

As a fellow Caribbean person, I thought I'd reach out and say hello! I'm Leslie and I'm looking forward to meeting you at the upcoming IAC conference in Montego Bay. I'm speaking on AI and hope to see you at the panel.

I'm also the founder of Incus Services and we specialize in helping insurance companies stay ahead of the curve with AI and machine learning technologies. As part of our commitment to continuous improvement. I've prepared an intelligent AI chatbot for your company Assuria N.V., to illustrate what

Hi Kennie,

I'm Leslie and I'm so excited to be speaking at the IAC conference in Montego Bay! I'm from the Caribbean too, so I know what it's like to be part of the local community.



Claims

https://bot.incusservices.c
om/claims



Insurance Consumers



82%
24/7 AVAILABILITY



91%
PERSONALIZATION AND
CUSTOMER ENGAGEMENT

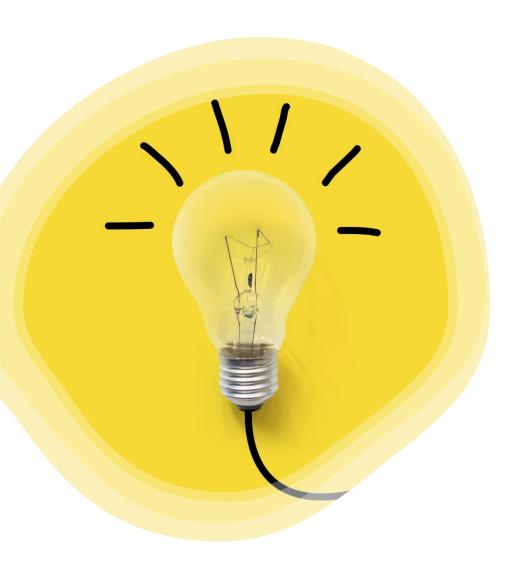


25%
WILL SWITCH FOR SPEED
AND EFFICIENCY OF SERVICE

Intelligent Chatbots

- Premium Collection
- Claims
- Underwriting
- Personalised Advice





Recap

- What is AI?
- Opportunities and Risks
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- How to get started



Next Steps



Want to Lead with Al

https://www.aiintensive.com/waitlist-iac







