



INSURANCE
ASSOCIATION
OF THE CARIBBEAN INC.

presents

AN INSURANCE MASTERCLASS ON

MARINE INSURANCE - HULL

FACILITATED BY:



ROBERT FERREIRA
PROPRIETOR
ROBARD (MARINE RECOVERY) SERVICES

SEPTEMBER 16, 2021 | 10:00 AM - 2:00 PM EST

IAC MEMBERS \$175 USD

NON MEMBERS \$250 USD

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REGISTER FOR THREE OR MORE MASTERCLASSES AND
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MasterClass Outline:

THE COURSE WILL AIM TO PROVIDE AN EXPLANATION ON THE TYPES OF MARINE HULL COVERAGE AVAILABLE ON THE MARKET FOR PLEASURE CRAFTS AND COMMERCIAL HULLS, GOING IN DEPTH INTO THOSE TOPICS THAT ARE CUSTOMARY AND RELEVANT AND TOUCHING ON THOSE THAT ARE NOT.

AT THE END OF THE COURSE, IT IS EXPECTED THAT THE PARTICIPANTS WILL HAVE A GOOD UNDERSTANDING OF THE FOLLOWING: -

- INSURANCE COVER - PLEASURE CRAFTS
- INSTITUTE YACHT CLAUSES (IYC)
- EXTENSIONS TO IYC COMMERCIAL HULLS
- INSTITUTE FISHING VESSELS CLAUSES (IFVC)
- EXTENSIONS TO IFVC OTHER COMMERCIAL HULLS
- INSTITUTE TIME CLAUSES - HULLS
- VARIATIONS IN COVER TO (ITCH)

To register or inquire about sponsorship opportunities, please email us at info@iac-caribbean.com or call us at 246-427-5608



MasterClass Expert:

Robert Ferreira is the proprietor of Robard (Marine Recovery) Services and Claims Manager at Norman Gabriel Limited of Trinidad and Tobago. His career spans over fifty-six (56) years, mainly in the field of marine insurance, surveys and claims. He has worked with several major insurance companies, brokers and adjusters.

Robert is a licensed Marine & Motor Insurance Loss Adjuster and qualified in 1987 as a Member of the Institute of Chartered Shipbrokers whilst employed with The Shipping Corporation of Trinidad & Tobago (SCOTT), the former national carrier. He joined SCOTT as their Insurance and Legal Affairs Officer in 1983 and obtained practical training at Bibby Line in United Kingdom in all facets of claims handling and P&I matters. He also attended courses at The Sea Trade Academy at Cambridge, UK in (i) Insurance and Law in Shipping Practice and (ii) Anatomy of Shipping. He was later promoted to the position of Liner Manager retaining the duties of the former position. All claims for and against SCOTT passed through his hands.

In 1996, Robert joined the Lloyd's Agency of Trinidad & Tobago, Huggins Services Limited, as their Chief Executive Officer/Director. In addition to his executive duties, he served as the correspondent for various P&I Clubs such as West of England, Skuld etc. This entailed attending 'entered' vessels to assist Masters in the decision making process in the event of a liability exposure.

In 2000, he revamped Robard (Marine Recovery) Services providing marine services to the market as follows: -

1. Pre-shipment and load surveys
2. Pre-discharge and discharge surveys
3. Damage surveys
4. Marine Claims Investigation, Adjusting, Consultation and Recoveries

As a Marine Consultant, Robert was hired by The Port Authority of Trinidad & Tobago, through their intermediary, to assist in the documentation of their hull claims against Underwriters to achieve closure and by The West of England P&I Club to deal with liability claims.

Some of the accounts that he serviced were: -

- P&O Nedlloyd/MARFRET through Melville Shipping Ltd.
- Mediterranean Shipping Company Trinidad & Tobago Ltd.
- Bechtel International during the construction of the Atlantic LNG Plants

And currently, his clientele is mainly the local insurance market which include Guardian General, Sagicor General, TRINRE, Maritime General, COLFIRE and TATIL.

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