



INSURANCE
ASSOCIATION
OF THE CARIBBEAN INC.

INSURANCE MASTERCLASS

GROUP MEDICAL INSURANCE

FACILITATOR



Trevor Hugh B. Stewart DBA

President, InConvServ, Inc.

**Wednesday,
September 14, 2022**

9 AM - 11 AM, EST



ONLINE WEBINAR

Registration Fee:

**IAC MEMBERS - \$175 US
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TREVOR HUGH B. STEWART

FACILITATOR

Trevor Hugh B. Stewart, DBA, is a highly qualified insurance professional with more than 40 years in life and health insurance administration, having held senior managerial or consulting roles with insurance entities in Florida and the Caribbean. His academic accomplishments consist of a doctoral degree in business administration (DBA) and professional insurance designations including the CEBS, CLU, CPCU, FLMI/M, and HIA. An adjunct faculty member of the International College of the Cayman Islands, he has published several articles on domestic health insurance, has chaired the Health Insurance Standing Committee of the Cayman Islands Insurance Association, and has served on the board of the Cayman Islands Association of Insurance and Financial Advisors. He is also a licensed insurance agent and an authorized insurance instructor in the State of Florida.

Outside his profession and since 1994, he has been a volunteer member of the Civil Air Patrol, the US Air Force Auxiliary where, as a Lieutenant Colonel, he serves on the headquarters staff of the organization's Florida Wing Group 7.

LEARN ABOUT

1. Introduction

- Employee Benefits
- Group Insurance
- Group Health Insurance
- Group Medical Insurance

2. Underwriting principles

- Risk selection
- Pricing

3. Large group underwriting

- Manual rates
- Experience rating

4. Small group underwriting

- Medical underwriting
- New entrants
- Late entrants

5. Renewal underwriting

- Claims experience
- Plan changes

6. Underwriting support mechanisms

- Underwriting manuals
- Company underwriting standards and guidelines
- Medical advisor

